

# Adhi jurnal JIE

*by Adhi Adhi*

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**Submission date:** 06-Jul-2022 04:42PM (UTC+0700)

**Submission ID:** 1867259438

**File name:** art\_Township\_Super-App\_Journal\_of\_Industrial\_Engineering\_1.docx (7.72M)

**Word count:** 3432

**Character count:** 19848



8

Journal of Industrial Engineering  
Scientific Journal on Research and Application of Industrial System  
Volume XX No X - XXXX 2021  
<http://e-journal.president.ac.id/presunivojs/index.php/journalofIndustrialEngineering>  
ISSN 2527-4139 (online) – ISSN 2503-3670 (print)

## Implementation of Smart Ecosystem 4.0 through Jababeka Smart Township Super-App based on Open Innovation

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### ABSTRACT

This case-study explores the implementation of a digital platform based on Open Innovation called “Jababeka Smart Township Super-App” from the conceptualization to its implementation within the Jababeka Community. Through the descriptive qualitative analysis based on the interviews with the participants of the hackathon, the author finds that the Super-App as an integrated digital platform can be effectively implemented based on the Open Innovation approach, especially as it encourages the community to be the key players in the creation of multi-sided digital platform startups. In the delivery of the digital literacy program - Hackathon, defining and demonstrating the two factors of the TAM; the perceived usefulness (PU) and the perceived ease of use (PEOU) have contributed to higher enthusiasm and participation from the participants, in line with the technology acceptance model (TAM). Finally, the convenient user experience of developing applications on the Super-App have resulted in development of 30+ community-developed applications, integrated into the Super App, in a short period of three days.

**Keywords:** Jababeka Smart Township, Super-App, Smart Ecosystem 4.0, Open Innovation

### ABSTRAK

Studi kasus ini mengeksplorasi implementasi platform digital berbasis Open Innovation yang disebut “Jababeka Smart Township Super-App” dari konseptualisasi hingga implementasinya di Komunitas Jababeka. Melalui analisis deskriptif kualitatif berdasarkan wawancara dengan peserta hackathon, penulis menemukan bahwa Super-App sebagai platform digital terintegrasi dapat diimplementasikan secara efektif berdasarkan pendekatan Open Innovation, terutama karena mendorong komunitas untuk menjadi kunci. pemain dalam penciptaan startup platform digital multi-sisi. Dalam penyampaian program literasi digital - Hackathon, mendefinisikan dan mendemonstrasikan dua faktor TAM; persepsi kegunaan (PU) dan persepsi kemudahan penggunaan (PEOU) berkontribusi pada peningkatan antusiasme dan partisipasi peserta, sejalan dengan model penerimaan teknologi (TAM). Terakhir, pengalaman pengguna yang nyaman dalam mengembangkan aplikasi di Super-App telah menghasilkan pengembangan 30+ aplikasi yang dikembangkan komunitas, terintegrasi ke dalam Super App, dalam waktu singkat tiga hari.

**Kata kunci:** Jababeka Smart Township, Super-App, Smart Ecosystem 4.0, Inovasi Terbuka

### 1. Introduction

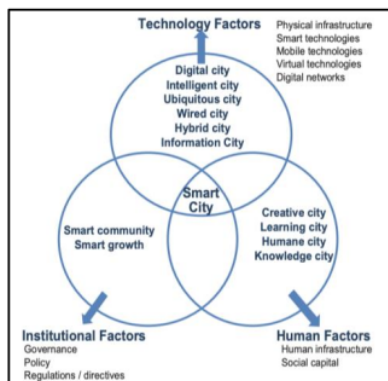
The concept of Smart City has been around as early as the 1990s' but its implementation has gained momentum in recent years with the explosive population growth and the resulting complexity of urban management (Supangkat et al., 2018). Apart from the management perspective, increasing demand for higher standards of living such as eco-friendly environment, sustainable business practices and responsible consumption has contributed to this trend gaining popularity.

Throughout Indonesia there are over 75 cities actively in the process of transitioning to a smart City in accordance with the *Indonesia 100 Smart Cities Movement*, an initiative from the Ministry of Communication and Information Technology of the Republic of Indonesia in 2017 and 2018. This initiative is in line with the proactive efforts by the Government to promote Industry 4.0 as measures to address the challenges of technological advancements as well as exploring the opportunities. Policy-wise, development of supporting infrastructure, digital technology development, integrated service policy, accelerated adoption capability technology through national digital literacy programs, digital transition in the commercial sector and public services have been highly encouraged by the Government of Indonesia. This provides the basis for this case study on the implementation of this Smart City in Jababeka area based on open innovation.

Several definitions have emerged for a Smart City with much of the emphasis on the functions; what a smart city can or should be able to do. They are well developed in the means of mobility, technological infrastructure, human resources, economic success, sustainable environment and enhanced quality of life (Giffinger et al., 2007). Another key point in understanding this concept is the assumption that Smart Cities are the major players of the future in their perceived role in facilitating the social, economic and environmental conditions (Mori, 2012). The “interconnection” features of Smart Cities are delivered on digital platforms to enable communication between various municipal services and thus integrating the people, social capital and information and communication technology into a Smart Ecosystem (Harrison et al., 2010; Nam, 2011; Deby, 2019).

As an industrial, residential, and commercial development founded in 1989 by PT. Jababeka, the Jababeka Town covers 5,600 hectares and has a population of 1 million people. Jababeka town, as a self-contained city built on the smart city model, has its own infrastructure, including clean water treatment, wastewater treatment, power plants, dry ports, and sea ports to support the export and import activities of its huge variety of industrial tenants from over 30 countries. As the manager of industrial, commercial, and residential areas in Bekasi Regency, as well as several special economic zones such as Tanjung Lesung and Morotai, a collaboration with PT. Jababeka can maximize the far-reaching impact of the Smart Ecosystem to the Jababeka community.

As a community service program to promote implementation of Smart Ecosystem in the Jababeka area, the “Jababeka Smart Township Super-App” initiative builds on five pillars of development: smart citizen, smart business and innovation, smart environment, smart mobility and smart security. While being much more than just providing services or offering an effective platform for supply and demand to cross-over, the implementation of Smart Ecosystems opens up opportunities for people to participate in integrated service development itself. Smart Ecosystem is an environment that enables all aspects of the community to participate in developing a smart environment based on digital technology. Super-App is a form of Smart Ecosystem on a digital platform which is open to various innovative applications by the developers (in this case, the citizens of Jababeka) and synthesizes them to form an integrated service network.



According to Nam & Pardo (2011), there are three fundamental components of Smart City: technology, human and institutional. Only when these three components align and blend together, the Smart City is born. In the case of Jababeka Smart Township Super-App, the delivery of digital literacy training - in the form of Hackathon - to the community is to enhance the human factors, through socialization of benefits of mobile technologies, education of developing applications for Super-App and injecting the culture of Open Innovation. The development of Super-App lays the groundwork for the human and institutional factors to synergize and maximize the impact based on the technology factors.

Figure 1. Fundamental Components of Smart City  
Source: Nam & Pardo, 2011

## 2. Methods

### 2.1 Conceptual Framework of Jababeka Smart Ecosystem

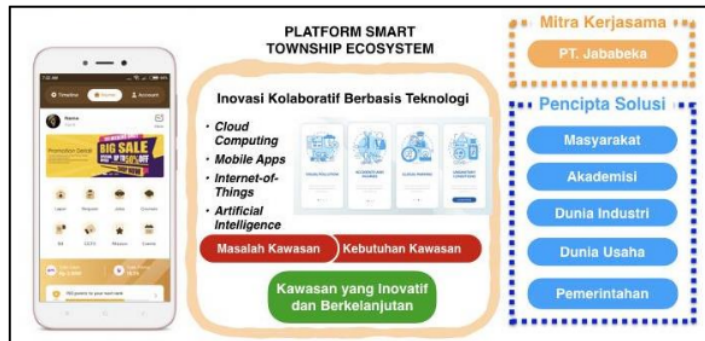


Figure 2. Conceptual Framework of Smart Ecosystem in Jababeka Area

The conceptual framework of the Smart Ecosystem in the Jababeka area (Figure 1) has three key aspects: 1) the enabling digital infrastructure such as Cloud Computing, Mobile Apps, Internet-of-Things and Artificial Intelligence; 2) the Super-App as the digital platform as a bridge between the back-end and user interface and; 3) the players on the digital platform such as collaborators (PT. Jababeka) and the developers (Jababeka community).

### 2.1.1 Players in the Jababeka Smart Ecosystem

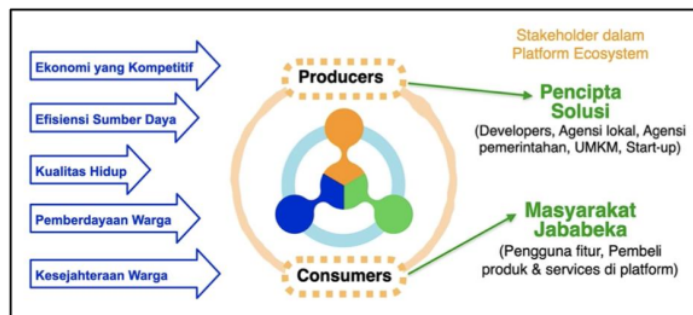


Figure 3. Players and Beneficiaries of the Jababeka Smart Ecosystem

Within the Jababeka Smart Ecosystem, every citizen has the opportunity to play a dual role: to be a producer of services as well as consumers. This interchangeable role benefits the community as they are presented with a variety of options to choose from and contribute equally to making their town a more inclusive and sustainable development platform. When encountered with a problem, there is higher potential to offer solutions based on Open Innovation. The dissemination of these solutions also becomes faster as these apps will be integrated into the existing ecosystem of consumers - the Jababeka community.

### 2.1.2 Delivery of Digital Literacy Programs: Hackathon

Hackathon, in the traditional sense, refers to a social coding event where computer programmers and others in a team develop a new software program. In the scope of this program, the Hackathon is a competition-style event where the participants come together to develop applications for their existing businesses to integrate into the Jababeka Smart Township Super-App. The range of participants is not limited to only computer programmers and developers but also extended to all those who are interested in the digital transition for their business.

Multi-sided digital platform startups in the technical sense, is defined as any sort of platform that adds value to numerous parties by enabling the exchange of goods or services. The driving factor behind the success of such a platform is the number of users, which is often referred to as the network effect. The more the number of existing users, the more that are willing to join. For this, a deeper



organizational collaboration is required and the ease of access through mobile apps makes this feasible (Nielsen, 2018). Open Innovation is the culture of this Super-App which enables it.

The Hackathon was held for 3 days to include a wider public from the Jababeka community. Approximately 100 participants (over 20 teams) have joined the event. Some of the teams already had a startup business less than a year old and many of the businesses had an online channel (mostly Instagram). Some teams wanted to start a new business at the time of the event. The Hackathon started off with the delivery of digital literacy knowledge by the event facilitators on the concept of the Smart Ecosystem, the scope and framework of the Jababeka Smart Township Super-App and training on how to develop an application. By the end of the Hackathon, more than 20 Applications were developed and successfully integrated into the Super-App digital platform.

## 2.2 Research Method

The method on descriptive qualitative research was conducted. According to Creswell (2014), qualitative research is data-driven; its objective is not to test theory. Interviewing approaches, which enable researchers to become active participants in the development and comprehension of what is being examined, are one way to acquire data for qualitative research. According to Holstein and Gubrium (1997), the finest study outcomes come from effective cooperation between researchers and informants who are interviewed (Ritchie, Jane and Lewis, 2003). For this case study, the author interviewed the participants of the Hackathon tournament. Primary data collected through the interview during the Hackathon was analyzed to assess the effectiveness and impact of the program. For the purposes of this study the researcher interviewed 8 participants (all from different teams).

## 2.3 Research Question and Analytical Framework

The analysis and interpretation of the primary data is based on the framework of the technology acceptance model (TAM) which was originally conceptualized by David (1989). as the author asks the open-ended, indirect questions to assess the participants' willingness to engage in the program based on two indicators: Perceived Usefulness (PU) and Perceived Ease of Use (PEOU). The prior is used to measure at what level the users will come to conform to using the technology for its perceived benefits and the latter refers to how the technology can benefit the users in comparison to their previous approach on performing the same task. The interview results will be analyzed and interpreted in this framework and asks the following research question:

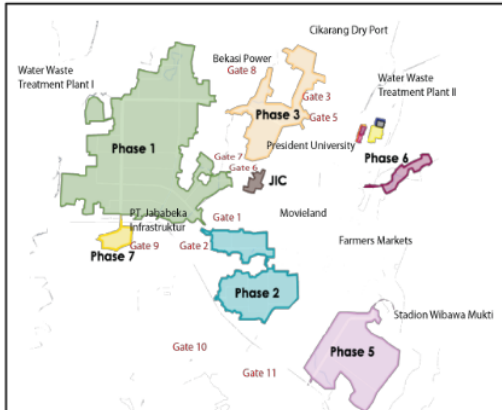
- RQ 1 : *What are the outputs of the Jababeka Smart Township Super-App and its impact?*
- RQ 2 : *How did the delivery of the digital literacy event (hackathon) influence the participants on their intention to participate?*
  - A : Have the PU of participants increased after the event?
  - B : Have the PEOU of participants increased after the event?

## 3. Results and Discussion

### 3.1 Jababeka Smart Township Super-App Outputs

Previously, (app) developers developed apps only by code. However, software nowadays makes building an app prototype or the app itself straightforward, thanks to technical improvements. Due to the ease of access and convenient user interface, creating an app prototype or the real app is no longer limited to the professional programmers but also open to the wider public. The suggested app prototype is intended to supplement the current Jababeka Smart Township Super-App without altering its primary function.

Figma is a User Interface (UI) design tool and a web-based graphics editor and this promotes an inclusive digital platform which enables everyone who is interested in developing applications to participate. Everything from wireframing websites to building mobile app interfaces, prototyping applications and designs, and producing social media content can be executed with it. Figma is a graphics editor unlike any other. The fact that it operates fully inside a browser is its key differentiation. What this implies is that users can access their projects and start developing from any device, without the need to buy multiple licenses or install professional softwares. It is thus inexpensive, easier and more integrative to develop an online application.



Jababeka Smart Township Super-App, a social media application that may be utilized by the Jababeka residents and tenants to help improve services, to take part in and take care of the environment and the ultimate goal is to turn the city into a Smart City. Reports will be forwarded and followed up on by relevant parties, and they may be tracked online using the Jsmart program. It is also known that this application's coverage is quite large for Jababeka. It has 9 area coverages, which are Jababeka Industrial Area Phase 1 until Phase 7, plus Jababeka Innovation Center (JIC) and Jababeka Residential Area. Figure 4. in the next page shows a map of the area that is covered by the Super-App.

Figure 4. Super-App area Coverage

In the current smartphone era, Jababeka Smart Township Super-App aims to provide services that are easily accessible through citizens' mobile phones. With application break-through this one-stop service, Jababeka Smart-Township Super-App integrates many online services provided by Jababeka (a service developed by area), community (apps developed by the community), and industry and startups (privately developed services). Application categories that are developed and modified by the community vary in its range.

Currently, over 20 categories of apps have been identified and developed for integration including data center applications and information, household waste bank applications, emergency response applications, as well as various creative business applications such as food & beverage applications, digital education applications, mobile applications fashion, as well as local blending applications for tourism.

### 3.2 Hackathon Outputs

The Hackathon participants have developed over 20 apps to be integrated into the Super-App digital platform. The apps cover various areas of service for both commercial and public purposes such as reporting, accommodation, events, telemedicine, tourist destinations, apps to allocate and book public transportation and facilities, recycle-reuse-resell eco-friendly apps and more. In addition to the solid results in the form of community-developed apps, the participants gained extensive knowledge and experience on app development throughout the event period.

The general impression from the participants was that their perspective on digital integration has completely changed after the event. Their initial opinion was that app development required professional programmers and that it would be a very difficult process for those who have no prior experience in computer programming. The participants' PU and PEOU had increased upon their success of developing Apps for the Super-App. Although they had already created online presence for their businesses through social media accounts (i.e. Instagram), building an app for the business was perceived as a lengthy process that requires a significant amount of resources. As a result, their perception on accepting the Jababeka Smart Township Super-App as a go-to digital platform for developing apps has greatly improved compared to prior to the event, in line with the Technology Acceptance Model (TAM). From the consumer behavior perspective, the user experience of building apps has positively contributed to their perception and in turn the behavior of using the Super-App.

The findings show that digital literacy training through a competitive yet informative event such as Hackathon can enrich the participant experience; both knowledge transfer and hands-on training have increased the PU and PEOU of the participants which ultimately results in a positive consumer behavior of the product (Super-App) as well as the intention to keep using it.

### 3.3 Perceived Impact towards the development of Jababeka Smart Ecosystem

Jababeka Smart Township Super-App community service program is in essence a Smart Ecosystem which enables development of multi-sided digital platform startups and accelerates the growth of

micro, small and medium enterprises (MSEMEs) by integrating the providers into the Smart Ecosystem. Such digital mechanism realizes the conceptual downstreaming for the development of integrated Town through the Smart Ecosystem design based on the foundations of industry 4.0 and participative concept of Open Innovations. It aims to increase active participation and involvement of the town's co-creators, such as various city stakeholders and residents to build a smarter and more sustainable Jababeka Township, resulting in a more collaborative place for citizens, academics, communities, social organizations, start-ups, media, business, industry and government. Highly talented community member is expected to be a catalyst to create a smart township 4.0 ecosystem in Indonesia Jababeka area. This is in line with the fundamental components of the Smart City framework (Nam & Pardo, 2011) where all three components including human factors (infrastructure and social capital) are prerequisite to the creation of the Smart Ecosystem.

*The expected impact of the PKM Jababeka Smart Township Super-App initiation covers:*

- Smart Citizen -> Encouraging community engagement
- Smart Business & Innovation -> Smart research and data, Sharing and inclusive economy,
- Start-up incubation, MSME acceleration
- Smart Environment -> Encouraging sustainable lifestyle, Resource development and sustainable management of energy
- Smart Mobility
- Smart Security -> Cyber security, Public surveillance

#### 4. Conclusion and Recommendations

The Jababeka Smart Township Super-App encourages harmonious collaboration between residents and Jababeka as the estate manager. This allows an area to continue to grow while at the same time fostering a sense of belonging to citizens. Realizing that estate managers cannot work alone without local stakeholders and residents, Jababeka Smart Township aims to be a hub to ensure that city creators and governments can work together. With the help and support of citizens, communities, media, academics, industry, and other governments, Jababeka can overcome many challenges and provide better services to citizens.

The author proposes that more contemporary and creative forms of events (such as Hackathon) be held in the dissemination of digital literacy training. As concluded from the findings, the methods of delivery can target identified determinants of TAM to achieve more effective outcomes from each event.

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#### Appendix 1. Hackathon Poster

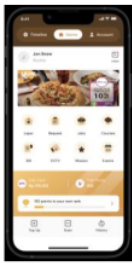

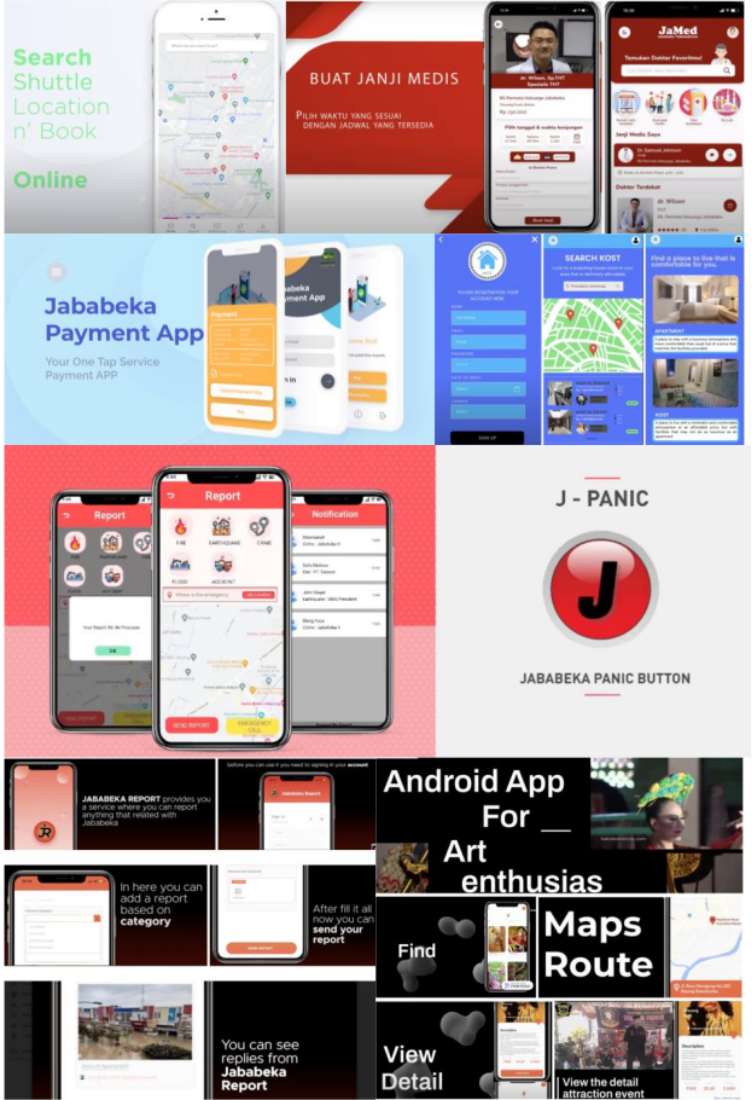


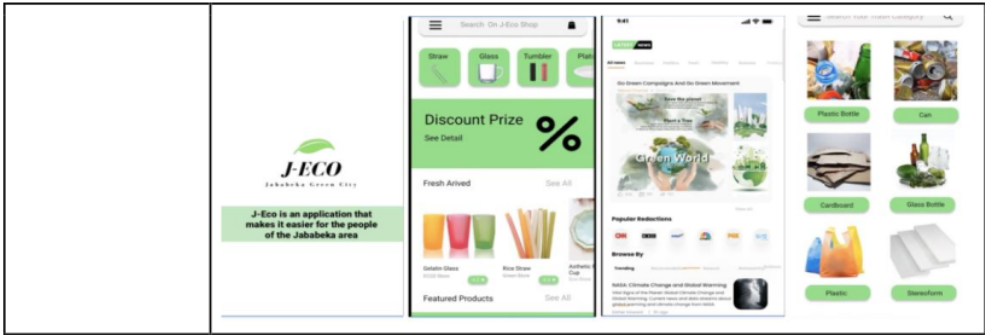
#### Appendix 2. Apps developed during the Hackathon (Top 10)

#	Apps	Description
1	J-ECO	Facilitate eco-friendly culture by recycling waste
2	Events	Go-to app for info. on events in Jababeka area
3	Public Facilities	Pinpoint the various facilities in Jababeka area
4	Public Transportation	Search, track shuttle locations and book online
5	Housing - Lokost	Search boarding houses, hotels, pay online
6	Telemedicine - JaMed	Search hospitals, pharmacies, doctors, book online
7	Feedback and Report	Report anything related to Jababeka, replies, blog
8	Education - Fundy	Access books, courses, keep a reading portfolio
9	Panic Button - J-Panic	Emergency call, auto detect location, online S.O.S
10	Crowdfunding - Donasi	Get info on disasters in the area, donate to help



Appendix 3. Photo Documentation of Apps (Screenshot on Mobile)

<p>Screenshot of Jababeka Smart Township Super-App</p>	 <p style="text-align: center;"><b>Smart</b></p> <p style="text-align: center;"><b>Jababeka</b></p> <p style="text-align: center;"><b>Application</b></p> 
<p>Screenshot of Apps developed through the Hackathon</p>	 <p><b>Search Shuttle Location n' Book Online</b></p> <p><b>Jababeka Payment App</b> Your One Tap Service Payment APP</p> <p><b>J - PANIC</b> JABABEKA PANIC BUTTON</p> <p><b>Android App For Art enthusias</b></p> <p><b>Maps Route</b></p> <p><b>Find</b></p> <p><b>View Detail</b></p> <p><b>JABABEKA REPORT</b> provides you a service where you can report anything that related with Jababeka</p> <p>In here you can add a report based on <b>category</b></p> <p>After fill it all now you can <b>send your report</b></p> <p>You can see replies from <b>Jababeka Report</b></p> <p><b>View the detail attraction event</b></p>



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