

THE ANALYSIS AND CREATION OF PROMOTIONAL AND BOOKKEEPING STRATEGIES FOR LUCKY TEXTILE CIBINONG

UNDERGRADUATE THESIS

Submitted as one of the requirements to obtain Sarjana Administrasi Bisnis

> By: GRISHMA 015202000101

FACULTY OF BUSINESS BUSINESS ADMINISTRATION STUDY PROGRAM CIKARANG JUNE, 2023

RECOMMENDATION LETTER

This final project entitled "The Analysis and Creation of Promotional and Bookkeeping Strategies for Lucky Textile Cibinong" prepared and submitted by Grishma in partial fulfilment of the requirements for the degree of Bachelor of Bachelor Administration in the Faculty of Business, has been reviewed and found to have satisfied the requirements for a final project fit to be examined. I therefore recommend this final project for Oral Defense.

Bogor, 6th June 2023

Acknowledged by,

XNO

Suresh Kumar, ST., M.Si

Head, Business Administration Study Program Recommended by,

Roy Poan, B. Sc., MBM

Advisor

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- To all of author's friends from the business administration class. Thank you for the memories and lessons that have been passed together.

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-Junia

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The 14 23.

Dr. Ir. Farida Komalasari, M.Si. Examiner I

Felix Goenadhi, S. Psi., M. Par. Examiner II

Acknowledged by,

M9

<u>Suresh Kumar, ST., M.Si</u> Head, Business Administration Study Program

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Roy Poan, B. Sc., MBM

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NIDN: 201809766

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ABSTRACT

Background/Purpose – This study analyses the Promotional and Bookkeeping activities of Lucky Textile. The aims is to automate Bookkeeping activities and increase sales by using Online Promotion.

Design/Methodology/Approach – This study use PESTLE and SWOT analysis. Internal analysis also used in analysing in Lucky Textile by asking the owner and employee in order try to find the most suitable strategy for managing the financial bookkeeping and online promotion.

Findings – Lucky Textile have problems in lack of promotion, and unorganized financial accounting. According to the findings, the main solution regarding advertising is to enter the world of online advertising. When it comes to advertising, adopting digital marketing is the best solution. As for financial accounting, the best solution is to create a new financial system that more detailed, clearer and complete.

Conclusion – Lucky Textile is advised to choose online promotion by digital marketing to start. Digital marketing adoption can serve as first step into online advertising, especially Instagram social media. Financial Bookkeeping the best solution is create a new financial system that more complete, detailed, and clearer.

Keywords – Textille Industry, Family Business, Digital Marketing, Financial Bookkeeping, Instagram.

Paper Type – Scientific Paper

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