



**Implementation of Procurement of Goods / Services Through
Government E-Katalog
(Study At Regional Financial and Asset Management Agency of
East Borneo Province
and Provider Companies)**

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the Requirements for Sarjana Administrasi Bisnis in Business Administration**

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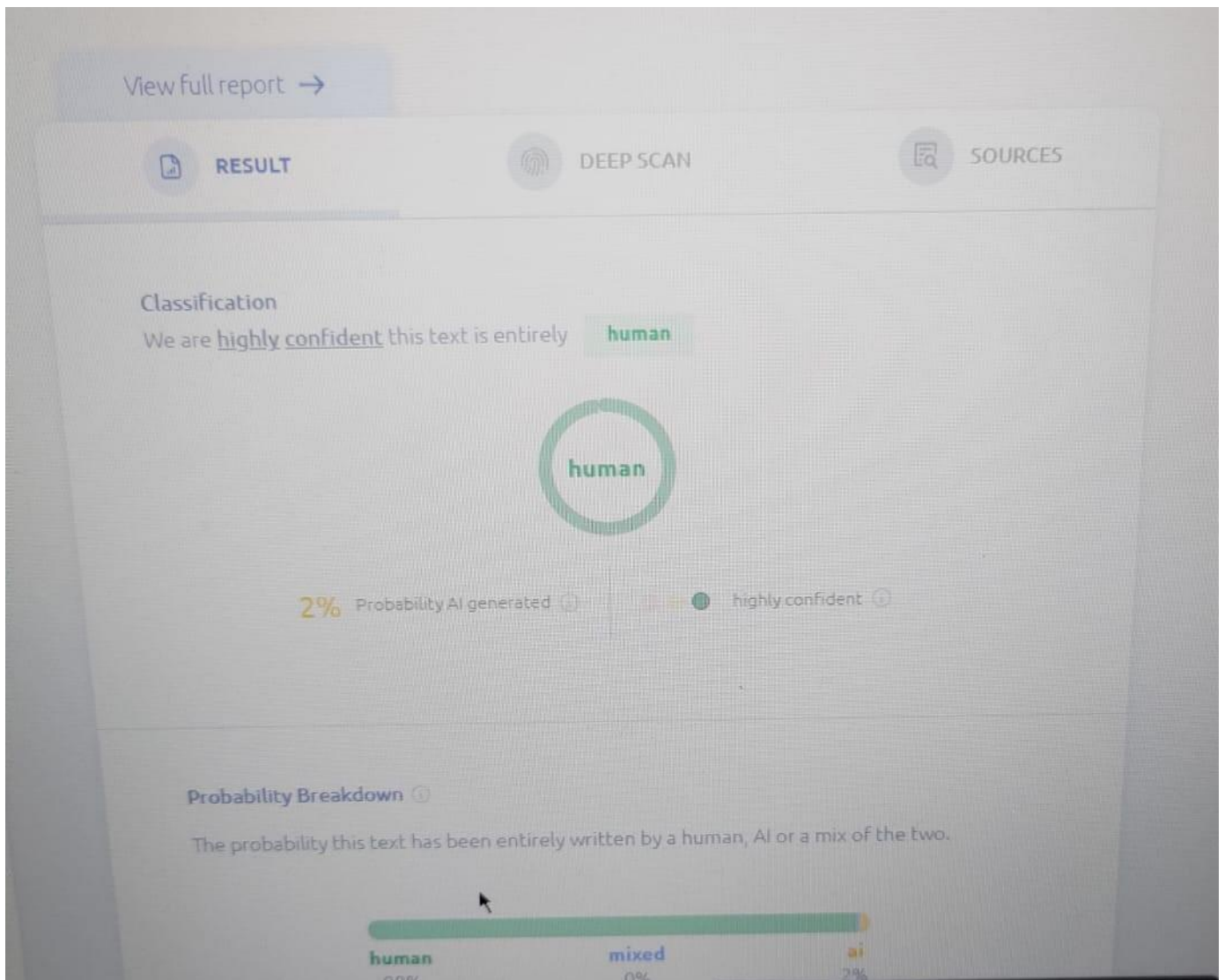


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ABSTRACT

Purpose – This study aims to determine how the implementation of procurement of goods / services through the Government E-Katalog is based on the theory of policy implementation in procurement activities.

Design/Method – This research is a qualitative type research with a case study approach, primary data obtained from interviews provided by 4 informants and direct observation in the study case.

Findings – This study investigates the implementation of the E-Katalog system in government procurement activities, concentrating on the crucial phases of communication, human resources, disposition/attitude, and bureaucratic structure. Effective communication at the beginning is vital, but the users frequently encounter confusion and technical challenges despite systematic efforts and training, prompting greater problem resolution and coordination. Proper training guarantees that only certified officials manage the procurement activities, and both government agencies and service providers, such as CV. Adde Jaya, employ frequent training and digital media to maintain proficiency. The E-Katalog system is seen positively, as it facilitates procurement and aligns with central policies, despite initial adaptation problems. Clear roles and procedures are essential with government agencies requiring crystal clear certifications and Standard of Procedure adherence, despite technical issues like as server downtime and poor loading times that alleviate efficiency. Provider companies conduct a lot of transactions with professionalism and prioritisation. Despite logistical issues and added expenses, the E-Katalog system has considerably enhanced the procurement process, reinforcing the importance of continuous training, identified responsibilities, and proactive adaptability.

Originality – This study explains the implementation of E-Katalog's policy in RFAM (BPKAD), East Borneo Province and CV. Adde Jaya Provider Company.

Keywords – E-Katalog, Policy Implementation, RFAM (BPKAD) Agency of East Borneo Province, CV. Adde Jaya, Procurement