

PRESIDENT UNIVERSITY

INTERNSHIP FINAL REPORT

FOR



PT. MITRA ADIPERKASA, TBK.

Business Service Management Division

Anita Bella

Business Administration – Retail business 2012 015201200004 July 2015

COMPLETION LETTER



August 12th, 2015

To Whom It May Concern

This is to acknowledge that Anita Bella, who is a student of President University, has undergone Internship Program with PT. Mitra Adiperkasa, Tbk. from period of Apeil 1* 2015 until July 31* 2015.

During the period she was exposed to the Management Services Department and received Grade A during the Internship.

We wish her the best of luck for the future, and a successful career within the retail industry.

Regards,

Konuto egginu,

Regins Mutti Division Manager Corporate Training and Development

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PREFACE

First of all I would like to appreciate my gratitude and praise to the God because of his blessing and Guidance from the day I was born until now I enable to do my internship program and finish the report. The aim of this program is to provide a practical experience for beginner s in an occupation or profession to achieve career goals in the future. Moreover, I would like to send my greatest thanks to people who helped and support me during my internship program at PT. Mitra Adiperkasa Tbk, which are:

- My family, Mom and Dad, Sister and Brother, who always give me support and motivation, who always become my listener and adviser physically or mentally during my internship program and the whole of my life.
- My on site supervisor, Mr. Helyus Romalo, thank you so much for the guidance and knowledge that you have taught to me, also thank you for become the best supervisor for me.
- Business service management team, Pak Bobby, Kak Tiftazani, Mba Lia Jessica, Pak Benard Daulat, Mba Yohana, Mba Yosia, Mba Anne, Pak Alvin, Pak Oki, Pak arya, thank you for the time and laugh you spent with me, it will be my best memories ever. Such a pleasure to knowing you all.
- My internship partner in PT. Mitra Adiperkasa, Kak friza fika, thank you for the support and calloboration, you are the best partner ever, nice to knowing you. See you on top!
- Mr. ABM. Witono, as my internship mentor who guides and motivates me to be a better person.
- PT. Mitra Adiperkasa employees especially Ms. Angela Irawan as an HR Recruitment of PT. Mitra Adiperkasa, thank you for manage me and my team at the first time and for the best trainer that I ever seen Mr. Syahrul and Mr. Martin. I will always remember all your training material and implementing in my future career.
- And all of people who I have been met in this internship program, it is been quite an unforgettable experience.

CHAPTER I INTRODUCTION

I.1. Background

Now on with the growth of epoch that always improve, when the development of technology and information are growing rapidly, the need for an experienced workforce, adaptable, and ready to work is a must. Besides, considering with the amount of labor pool is not proportional compared to the number of jobs make students should be required to fulfill those criteria.

In that situation, President University comes up with a brilliant breakthrough which is Internship Program. A program that intentionally is design with the aim to provide the student to have an experience before they face the real workforce in the future. Student will learn more deeply about what are their passions. The program that also gives the opportunity for student to prove what are they learn inside class and turns it into an action in the real work practice. This program has been designed for students who already in 9 semester who would meet certain criteria.

I.2. Purpose

This program has the aim to provide students with practical experience and self-confidence before they graduate and compete in world talent pool. For addition, the student will face a pre-adaptation phase where they will face a different condition than their usual condition which is classroom into a workplace situation. As the expectation of this program, again is to make student become more ready and more ability to compete with other graduated student from other universities.

I.3. Expectations

Expectations which rise from this program are:

- Increase knowledge that learns inside classroom by having practical knowledge that got in workplace.
- As the best way to perform a personal development in the area of leadership, communication, problem solving and decision making.
- Increase confidence and self-pride compared with another student from another university.

- Deepen passion at certain type of work related with students study program.
- Maintain a good relationship between President University and the company.

I.4. Objectives

- Develop personal abilities to achieve required goals based on the responsibilities and duties.
- Develop personal leadership and responsibility due to the target should be achieved.
- Increase the confidence and communication skill by meet many different peoples and try to understand their own personality.
- Identify personal strength and weakness in terms of working and find the way to overcome it.
- Learn broadly how company are run and maintain a relationship with other company.
- Develop a network among the company for future matters.
- Increase knowledge by applying theory into a real practice of working.
- Gain a deeper understanding about the culture inside company.
- Developing decision-making and problem-solving skills through the problem faced and how to solve and evaluate it.
- Share internship story and experience with other PU Interns and juniors.
- Open the way for other intern, so that they can continue to having their internship in this company.
- Bring the good name of President University by showing a high motivation, strong perseverance, and good behavior.

CHAPTER II COMPANT PROFILE

II.1. General History

Incorporated in 1995, MAP achieved phenomenal growth over the years culminating in its IPO in November 2004. Initially formation Mitra Adiperkasa begins opening the first Sogo department store in Indonesia, in Jakarta in 1990, the franchise rights held by Sogo Japanese. Mitra Adiperkasa was established on January 23, 1995 and Sogo directly holds franchise rights in Indonesia. Today, MAP is the leading lifestyle retailer in Indonesia with over 1,800 retail stores and a diversified portfolio that includes sports, fashion, department stores, kids, food & beverage and lifestyle products. Some of our iconic brands include Starbucks, Zara, Marks & Spencer, SOGO, SEIBU, Debenhams, Oshkosh B' Gosh, Reebok, among many others. Listed on the Indonesia's Most Admired Companies (Top 20) in 2012 and Forbes Indonesia's Top 40 Companies in 2011. Apart from retailing, MAP is also a leading distributor for sports, kids and lifestyle brands.



II.2. Vision, Mission, Values and Ethical Principles

II.2.1. Vision

To be a world class retail marketing company of premier lifestyle brands and quality products

II.2.2. Mission

We strive to exceed the aspirations of our valued customers for a healthy and more fulfilling lifestyle by providing them with:

- The latest and most innovative products
- The most exciting shopping experience and ambience
- Unsurpassed customer service
- The best value for money

II.2.3. Business Philosophy

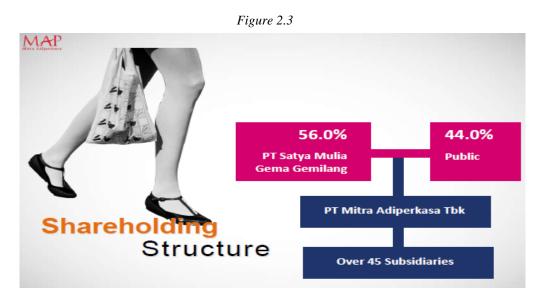
We are a P.E.O.P.L.E Oriented Company

| People Centered Approach | •We put our customers, employees and the community at the heart of all our business decisions. |
|-----------------------------|--|
| Empowerment | •We empower our people to promote entrepreneurship and develop sense of belonging. |
| Originality | •We pioneer new concepts and ideas in retail and marketing. |
| Principles | •We subscribe to the highest principles of integrity and honesty. |
| Loyalty | •We cultivate long-term relationships with employees, customers and strategic partners. |
| Earnings | •Earnings must be achieved without compromising our core values. |

II.3. Organizational Structure

II.3.1. Shareholding Structure

PT. Mitra Adiperkasa has 44.0% share that be holding by public, where the 56.0% shares are hold by PT. Satya Mulia Gema Gemilang.



II.3.2. Key Management Team

Key Management team on MAP come from SFU which is CEO and CFO, and SBU such as Sports & Kids Division; Fasihon Division; FNB Division and Dept. Store Division.



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II.3.3 Business Service Management Team

Business Service Management division on MAP has 3 part which are Business Process, Internal Audit, Budget & Planning and business service management.

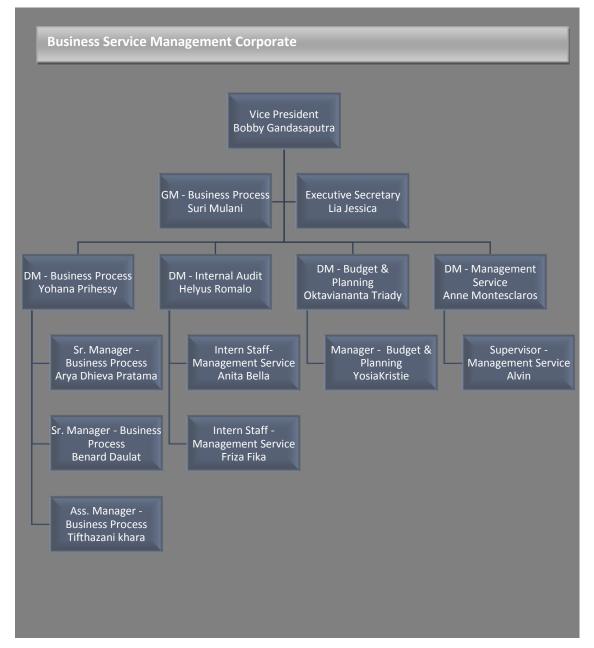
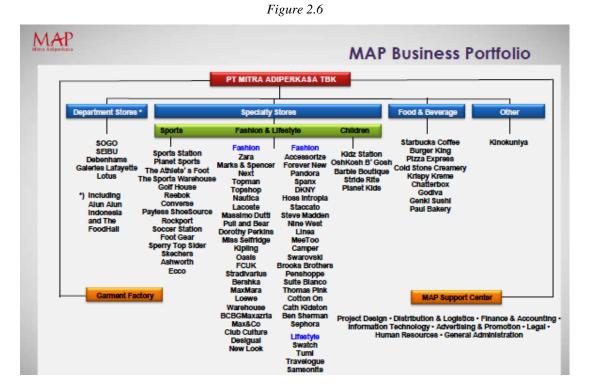


Figure 2.5

II.4. Core Organization Activities

MAP has 3 kind of business portfolio, which are:

- MAP Support Center
- MAP Business Unit
- Garment Factory





II.5. Product and Services

MAP has so many products that widespread in Indonesia which are:

• SPORTS

Figure 2.8 Speciality Stores: sports Exclusive distribution/ licensing rights for more than 40 sports brands in 798 outlets : FZ FORZA AIRWALK *a Babola*T CONVERSE S SRIXON SPALDING speedo > new balance 🚟 (ESTO HONMA aylorMade Cleveland ecco Calvin Klein Tabata TIMEX crocs Wilson US Kids Golf Payless ROCKPORT Reebok 丛 DIADORA NIKEVISION (1) (詩) ADAMSGOLF

• FASHION & LIFESTYLE

Figure 2.9

Specialty Stores: Fashion & Lifestyle (1) Exclusive rights for more than 57 brands in 445 outlets:

ZARA Mamma Dute PULL&BEAR ZARA HOME (stradivarius Bershka WAREHOUSE MASS NEW LOOK TOPSHOP TOPMAN WOUS OASIS PINK DOROTHY PERKINS ACCESSOFICE CARAGE MAXACO PANDORA MaxMara VEEKEND MAXACO PANDORA MaxMara VEEKEND MAXACO PANDORA MAXAC

| | alty Sto ion & | | style | (2) | Ĩ | M |
|-----------|-------------------|-----------|------------|--------------------------|----------|------------|
| Fashion I | ootwear | | | Lifestyle | | |
| Staccate |) | 18 outlet | ts | Tumi | | 10 outlets |
| Nine We | st | 16 outlet | ts | Samsonite | | 37 outlets |
| Linea | | 11 outlet | ts | American To | urister | 5 outlets |
| Campor | | 5 outlet | ts | Travelogue | | 13 outlets |
| Camper | adden | 8 outlet | ts | Swatch | | 34 outlets |
| Steve Mo | | | | (8) | | |
| - | STACCATO | GRMPER | P. Martens | \sim H ₂ O+ | travelog | |

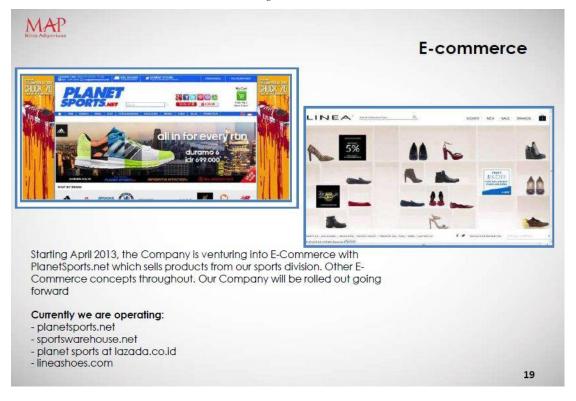
FOOD & BEVERAGE



• E-COMMERCE & OTHERS



Figure 2.13



II.6. Organization Growth and Trend

Here some growth and trend that have been facing by MAP as a retail industry in Indonesia.



Figure 2.14

Presence in Indonesia





Notes: As at December 2014, the Group operates in 64 cities throughout Indonesia.

Figure 2.15



CHAPTER III INTERNSHIP ACTIVITIES

I was assigned in Business Service Management division for PT. Mitra Adiperkasa, Tbk. I have been working for four months (April 1^{st} – July 31^{th} 2015), with a full-time regular working hours starts from 8.30 AM to 5.30 PM from Monday till Friday. I also got compensation & benefits such as salary, transport allowance, and etc. which is treating same as another internship employee.

In PT. Mitra Adiperkasa, all internees have their own internship project based on department they are stayed. They also had to do a daily task to support operational activities. By joining Business Service Management division, I am challenged to be focus, multitasking, fast learner, and smart. I also required being responsible, initiative, easy-learning, and communicative especially for the needs of the employee.

These are summary of the activities, task, and responsibilities that I had done during my internship program in PT. Mitra Adiperkasa.

III.1. DOA Project

Before I go to my job description, I would like to introduce you about DOA Project. The objectives of this project is To mapped, standardized and documented (signed-off) all activities in each Strategic Business Unit ('SBU') and Support Function Unit ("SFU") within MAP Group to understand the entire process flow and delegation of roles and responsibilities of each PIC in SBU and SFU. This also serves as a tool for managing workload, identifying bottlenecks and automation opportunities. In this project my main job is to help the project manager to deliver the idea and explain it to all of SBU and SFU within MAP Group. My job descriptions are as follows:

III.1.1. Understanding & Cross checking the data

Because of my main job is to deliver and explain the purpose of the project, I required to understand the project first before I explain it to others. I take one week of my working hours to finishing this entire first step of my job. First, I learn to understand the benefit of having reporting line in DOA paper such as simplicity, flexibility if there is any changing in PIC either because of promotion; resignation; or rotation, also for the understandability from the signer regarding to the whole MAP activity and accuracy.

The method that we use for this project is RACI documentation (Responsible, Approval, Consult, and Inform), document frequency of each activity and further assess the workload, also ensure completeness of activities in finance and accounting.

Second, after I understand the purpose of each sheet in DOA paper sheet, I do my next job which is cross checking. I got the data from my supervisor's that have been consulting with SFU and SBU within MAP group but the data are not final. So I should check the data connect it with the concept of the project and add or remove the data if it is necessary. After that I discuss it with my supervisor and then we will present it to the users by arrange meeting with them.

III.1.2. Presentation and sign off

Actually DOA is an improvement project where previously the delegation is not organized thus one project that suppose to be known by the corporate are not clearly inform to them. So in the meeting we explain the beneficial that they will accept from this project. The benefit that they will gets especially for the flow of communication between the corporate and business unit. The final step that should be done after the worksheet of each SBU and SFU done is sign off. In this step my job description is make the hard copy of the worksheet and the sign off cover. After that I give it to the key management's secretary to be sign.

III.2. Montage Project

Before we go more about job description, I would like to introduce my second project called "Montage Project". Montage project is more difficult project than DOA due to this project is about separating one entity become two entity that currently under one entity which is MAP, now become two entities which are MAP and MAA. This project has been go life on June, 1st 2015. In this project, we arrange so many issue and things that should be clear. My job descriptions are as follows:

III.2.1. Procure to payment process

My job in this process is first, summarize the four major agreements and send it to the all Montage PIC and Montage Head PIC by email. In this job I do all the updating data every Monday, Wednesday, and Friday at the end of working hour. Second, make the template PO's format that should be fulfill by merchandising regarding to the PO that should sell back. In this job I update all the data from the MD every Monday, Wednesday and Friday at the end of working hour. Third, analyst all the GIT report that still outstanding which division should be responsible to the goods to do the clearing due to there should be not have any GR outstanding on the SAP program after the project go life. Fourth, I submitted the PO data to the finance to be LIV. In this job, before I submit it to the finance team I do the compare from the MD list with the SAP system data. Fifth, complete the user access authorization data. In this job I send the email to the montage PIC of each department to get the data that who have to get the authorization to access the SAP from both entities MAP and MAA. I do this job collaborate with the IT PIC department and all MD PIC of each SBU unit n sport, active, payless, and lifestyle. I also consider for the user access issue after go life.

III.2.2. Balance sheet item data migration

My job in this process is collaborating with my intern partner. In this process we should gather the data from Finance and Accounting team that from the data the consultant team will do the migration by system. Another job that we do except for gathering the data from the finance and accounting team is doing the sign off. The sign off is the formality task that consultant do to be informed that all the data that they migrate are the data that have been approve and known by the finance and accounting team based on amount, value, and so on. In this sign off, we are through two types of sign off. First the sign of from the business unit before post load and after post load.

CHAPTER IV Personal Result and Points Learned

IV.1. Personal Result

Internship is relatively short term in nature with the primary focus on getting some on the job training and taking what's learned in the classroom and applying it to the real world. Internship programs such a great experience for me because this is a first step in my work life and implementing all the lessons in classroom into practically. My 4 months internship program gives me many valuable lessons that directly influence me. Here are some experiences which obtain by the intern during the internship period in PT. Mitra Adiperkasa Indonesia which is the biggest retail company for middle up class products in Indonesia.

IV.1.1. General Perspective

Starting my professional career as an Internship student at the biggest retail company for middle up products such a great experience for me and my future career. For 3.5 months I'm working like professional employee and guidance directly from my great supervisor and my great on site supervisor. I also got many lesson from training and development division because they give me twice useful training which are business communication and positivity as the topics. I'm working like a company employee and act professional because my supervisor always asked me and guide me to be a better person.

In PT. Mitra Adiperkasa Tbk. The internship students maintain properly and organize well under training and development division. Internship student given well preparation and basic attitude lesson before placed in user. It is very beneficial in starting my work and behaves at my placement division which is Business Service Management division. In Business service Management division I got experienced about the peoples and adaptation with them which are workaholic type.

In PT. Mitra Adiperkasa Tbk. The internship student gives specific tasks to be done in a set time. My supervisor gave a project for my first 1 month and additional 2 projects in my next 3 months internship period here. My second project have not any relation with my first project, but my third

project that have been handle by the other person has a relation with my second project. Many additional tasks have to be done to support my project and it is a great experience to feel work under pressure and develop my time management. Regularly, supervisor will check the progress of the project and asked whether there is a problem or not. So, here again, I realize the importance of having a good communication with my supervisor and my partner.

Network with professionals in my field, for references and future job opportunities also another beneficial for me because as a student intern, I'm surrounded by professionals in the industry that I'm seeking access to. It's more than just about getting a grade, earning credit, or making money. This is an opportunity to learn from everyone around me, ask questions, and impress them with my eagerness. These people maybe can be my future colleagues or can be the connection to my first job.

IV.1.2. Business Service Management Project Perspective

Working in a big company that consist of over 21,000 employees and over 140 brands as updated data in 2014 is a pride for me and also a big challenge to starting my professional career ahead. I'm as a part of Business Service Management division internship handle a big service management project to help and support all users under MAP Group. The project named "DOA" that become the project to support the standardization of organizational structure within MAP group also for the project named " Montage" that become the project to support the regularity of each entity with MAP group that have so many products as the biggest retail company for middle up class products in Indonesia.

By working in service management division, I get so many benefits. From my first project I get the benefit by knowing all the organizational structure standardization within MAP group. From my second project I get all of the business process in MAP as the biggest retail company for middle up class products in Indonesia. These jobs are really connected with the concentration that I took in my collage and I believe every knowledge and experiences that I get will be beneficial for my future career and as my additional skill that I never got in class.

IV.1.3. Organizational

As a part of company which upholding diversity, I realize certain values that very cared and maintained by the company. Because we provide service and product to every people, we don't differentiate people by its religion, gender, skin color, or even sexual orientation. Talking with a discrimination context here is a very restrict matters. Every person have a same position to obey the rules and receive their right fairly.

Culture which grows in this company is a culture which directs its employee into a western working style. There is a common term called Flexible Working Hours, makes an employee's working hour become more flexible as long as it consist of 8 hours.

PT. Mitra Adiperkasa has business philosophy named P.E.O.P.L.E which is have each meaning. P is People Centered Approach mean put our customers, employees and the community at the heart of all our business decisions, E is Empowerment mean we empower our people to promote entrepreneurship and develop sense of belonging, O is Originality mean we pioneer new concepts and ideas in retail and marketing, P is Principles mean We subscribe to the highest principles of integrity and honesty, L is Loyalty mean we cultivate long-term relationships with employees, customers and strategic partners, E is Earnings must be achieved without compromising our core values.

Moreover PT. Mitra Adiperkasa is a company that put people as their priority rather than earnings. Human resources is capital asset for a company, well maintain them will follow increasing of earnings and company image in society. Because this company focus to satisfy the customers and all aspect of business ,this makes every employees are required to have initiative character, proactive, responsive, and high self-drive in maintain their works.

IV.1.4. Personal Character Development

Internship program is my first experience working as professional and felt a real working life. Starting from 8.30am until 17.30 every weekday made me felt as real employee and felt how tired become an employee rather than a student. We can't just skip the day like in university life because of sleepy or lazy but come to office is our obligation and no tolerant for skip except urgent situation or sickness. Slowly but sure I have changed my behave become more discipline, appreciate time, work hard and take my job as responsibility.

As a new comer here, the intern should learn how to adapt in new working cultures, giving attention to every activity, and learn as much as they can about their passion related with their job. Thus also intern are required to show a high motivation workforce and being a better person.

From task by task and responsibility that I handle, I learn so many things, for example, the importance of time management for myself to finish all my tasks and deadline given to me. All the tasks are my responsibility and I should handle and finished it on time with a good result. Teamwork also takes an important part on my job and I must believe with my partner and maintain good communication with them. That was all things which makes me more realize about which area that determine as my weakness and which area that determine as my strength, so that I can understand which area I should improve for my future personal development. I believe my performance in internship program will affected my future career and that's why I must perform as well as I can.

IV.2. Points Learned

IV.2.1. Challenges

Doing my internship program at PT. Mitra Adiperkasa, Tbk I got some challenges that I should face. Here some challenges that I face:

• Late or No respond from users

In these challenges I face some difficulties to finish the task that given by my supervisor because of the late respond from the users. In this problem to finishing my job, I go directly to the user's cubicle to ask regarding to my job.

• Handle "emotionally" users

By go directly to the user's cubicle one by one make you should face each of the characteristic of each user's. Sometimes you will face the users that thinking you're nobody. This experience will make intern people like me feel hurt and make us didn't have any confidence anymore. But in this situation I am not doing like that. I go directly to my SPV and inform him to introduce me to all of the people that will be involve to the project, so it will make me easier to contact them and discuss directly to them regarding the project. So the purpose that I want to deliver to the reader who will do the program that be brave if you want to be success. Face all of the situation with the solution not just silent and do nothing.

• Understanding the email

These challenges more about the understanding when you read the email and there are some words that you don't understand regarding to the process of the company. The thing that I do when I am facing this challenge is asking the related division that had knowledge related to the process.

- Ice breaking when first meet up with users
 In this kind of challenging, nervous is nature for people but being professionally is more important. So the point of professionally means that goes straight with your aim come to them and gets the conclusion from it.
- Talk professionally and ethically to them

Talk professionally and ethically means that when you talk directly them talk like a business person. Even you are close enough with them you should still talk professionally. Professionally doesn't mean you should give the distance but professionally in the polite way even they welcome you with the enjoyable way but you should have polite ethics.

IV.2.2. Benefits

By facing the challenges during my internship program I gain some benefits within it such as:

• Develop my communication business through e-mail

The important thing that you need when you want to mingle with the society is communication. There are so many way that you can do when you want to build a relationship. One of the way is communication through email. This is one of the benefits that I get when I do my internship program. The ways you send an email to your partner business or supervisor are important. You should star your text with the polite writing and warm but still honor him as your supervisor. With this way you will build the warm relationship but still be polite.

- Develop relationship and link between employee inside company By doing the internship program in the company, unintentionally you will build the relation and connection among them. This point will be very beneficial for you because of as a business person connection or link is the important thing when you want to become a businessman.
- Understand a lot of organizational and activity within MAP group As an intern staff in MAP for 4 months, you will learn so much activity within MAP group. I learn so much from the project that is handling by my supervisor. In MAP you are not just threat as a people that who do the small things like create a copy of paper, send the file to the other people office or make some coffee to someone or your boss, but in here you do as like a staff that have a team and handle the project. That's why by doing your internship program in MAP not just experience on working area you get but also the organizational, culture, and activity within MAP you will have it.
- Learn professional and good e-mail to business

In this point of benefit is the most important benefit that I get. Usually when we texting and send the email we just start with the words of "morning". But after I go through my internship program I am learn professional and good email in the working environment like we should start our email with the word of "Dear...." After that you will continue with the content of your writing. In the content of writing you should go directly with the purpose of the email do not platitude. Last you will close your email with the regards. The purpose of this method is to make your receiver fell honored and it will make your communication go well.

IV.2.3. Skills

During four months, internee had learned a lot of things. Here are the lists of point that I learnt while having my internship experience in PT. Mitra Adiperkasa Tbk.,

| Types | Points learned |
|------------------------|---|
| Hard Skill | Increase English skill |
| | Increase Ms. Office Skill |
| | Increase Analytical Skill |
| | Increase Finance Skill and Reporting Tools |
| | Additional knowledge about To Be Method |
| | Additional knowledge about IT job and abbreviation |
| | Additional knowledge about SCM job (end to end process) |
| Soft Skill | |
| Intrapersonal Skill | Increase professionalism |
| | Increase time management |
| | Increase positivity and creative thinking |
| | Increase self confidence |
| | Increase self-evaluation |
| | Increase self-emotion control |
| | More proactive |
| Interpersonal | Increase business communication skill |
| Skill | |
| | Increase leadership skill |
| | Increase negotiate skill |
| | Increase presentation skill |
| | Increase teamwork skill |
| Cultural | Learn the heterogeneity of people in workplace; we can't just |
| | make discrimination to them because they are different |
| | Learn how to put myself among new communities (Adaptation |
| | Skill) |
| | Learn that the basic culture of every working environment is |

| discipline ethic |
|---|
| There are no success comes instantly, success comes from a long |
| learning and a good process |

CHAPTER V Conclusion and Recommendation

V.1. Conclusion

The first thing that I learned in this Internship Program is Time Management. I realized that I need to be organized so I can work as effective as other employees. When first I started this Internship, I cannot believe that I can sit at an office for 8 hours work. I have met many people as representative of the brands that makes my communication skill increasing. I work a lot with my analytical skills, to analyze the fields on the report that used by user. Beside that I have been able to meet new friends that make me more ready to facing the real work.

This Internship program is very useful for the student; it would be a student practice for knowing the situation of the real work environment. This program actually can be beneficial for both from students, university and company itself. By this program student can receives a lot of knowledge and experiences that can be basis for the student when facing the real work after graduation from university life.

V.2. Recommendation

Today, MAP is the leading lifestyle retailer in Indonesia with over 1,800 retail stores and a diversified portfolio that includes sports, fashion, department stores, kids, food & beverage and lifestyle products. Some of MAP's iconic brands include Starbucks, Zara, Marks & Spencer, SOGO, SEIBU, Debenhams, Oshkosh B' Gosh, Reebok, among many others. Thus, MAP as a place for doing my Internship Program provides a lot of benefit such as transport allowance and other facilities, but with the amounts that company provide now it would be better if company could increasing the allowance to make it worth it compare with the task that be given to internee.

After working here for 4 months I gain a lot of experiences and a lot new knowledge as well in the retail business especially in lifestyle field. Beside that I also got many guidance and critics from my supervisor. He knows what is my strengths and weaknesses as well so he can make me to be a better person. Furthermore, my new friends at the office teach me a lot of knowledge based on their experiences in facing the real work after graduation. They already like my new family; we usually hang out together after working.

MAP would be a great place for last year student who wants to take the Internship Program. It would be a good start for the student as a preparation to face the real work after graduation. Students who take the Internship in MAP are guaranteed to get the daily task and involved in the meetings and company activity as well. Other good point in taking Internship in MAP is training that given by MAP Training and Development division.

REFERENCE

Report

PT. Mitra Adiperkasa.pdf Report 2014

Website

President University. *Internship and Global Networking*. Retrieved February 2, 2015 from http://www.president.ac.id/internship-and-global-networking/

APPENDICES



Working Hours : 08.30 - 17.30 Report Period : April, 1²¹ 2015 - April, 15th 2015

- A. Describe your principal assignments, responsibilities, for the past two weeks
- Understanding and Studying about Delegation of Authority Project
 Cathering and detecking data from each department (SPU and SBU) to the master file
 for the Delegation of Authority Project.
 Actual the meeting for the Montage Project and make the minute meeting
 Comple and Inform up of each of PIC who have the responsible for Montage Project.
 Meeting with PIS Barkwecks to discuss about DOA
- Describe important aspects of the work where you learned significant knowledge, skills, or personal development
- I. Learn more about Delegation of Authority.
 I. Learn how to manage big company that has so much department with so much head for each of department to the authority of each of thear more than authority of each of thear about teamwork, communicate with the other people and learn to adapt in every structure.

 - Situation. Stanton P., Onlineaneas who are no only populated with a dapp in every situation. Learn more about PT. Mitra Adiperkasa itself especially for the Management Service Division.
- C. Describe problems or challenges encountered during the week and how you resolved/minimized them

On my first week I do my intersthip, I am just considering about the tack of experience that I have, I set trying to understanding the antigrament that be given by any appreciate about the DOA. First sime here given to this assignment to just extending there are anything werney with the report or rat. But i is not as aimple as dua to I am try to learn it by myself even by hereving or acking and when I find there is may problem that I amount understand I will collect all of the questions and ask. It to my approvise at the ord of any tack. Due to any approvisor is wery beap practice if the most of any tack. Due to any approvisor is wery beap yrearistic at the most guestion is the try to subhe II by myself and after that I remark it to make suce that answer right or wrong later when I meeting supervisor.

Form No ICC/03/INT/BWR/2011 Form Title Internship Biweckly Progress Report

· Rusiness Service Management

Report Period : April, 16th 2015 - April, 30th 2015

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Supervisor's

Supervisor's Nameand Title Nameand Title Division Manager Working Hours : 08.30 - 17.30

: Anita Bella Company's Name : PT. Mitra Adiperkasa, Tbk. Department

: Helyus Romalo

A. Describe your principal assignments, responsibilities, for the past two weeks

Making the updated DOA FNB based on the meeting and decide the format that should be listed on the DOA worksheet paper.
 Discuss with supervisor about the PIC from each division, who will be and what are they going to do.
 Finalize and Sign of the SFU DOA worksheet.
 Meeting with the user about the MONTAGE treatment and work to do through email and presentation.

B. Describe important aspects of the work where you learned significant knowledge, skills, or personal development

Learn more regarding to the corporate tasks of each department.
 Learn how to communicate with so many people who have more experience in the working society than you.
 J. Learn more about the task should do when one easily want to do the spin off
 Got knowledge about basiesce communication dhrough c-mail have are layee responsibility to contact and ask them to get information through e-mail a

C. Describe problems or challenges encountered during the week and how you resolved/minimized them. In my 4th and 5th week of internabilip program I learn to adapt more with the peoples, and the cervicy-moment on my department which is Business service division. As the time by time I feel more enjoy and comfortable to do my job and tasks here. On my first 2 weeks on April 1 gott my first project which called as DAO (Oblegation of Authority) which will be functional for the communication between corporate and business unit. In line with my first project of DAO, any supervisor gives an another task hat 1 should leare and understand about the ascond project which called as montage project. In this project I learn more to communicate with business project should one presential also communicate face to face to gain more about business process that each business unit do.

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| 100 million (100 m | | | |
| Name | : Anita Bella | | |
| 2020000 Contractor | : Anita Bella : PT. Mitra Adiperkasa, Tbk. | Department | : Business service |
| 2020000 Contractor | | Department | : Business service Management |
| Company's Name | | Department | |
| Name Company's Name Supervisor's Nameand Title | : PT. Mitra Adiperkasa, Tbk. | Department | |

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Name

- Discuss and explain about the Montage project by supervisor.
 Discuss with PIC IT department about Ear Access information that wants to be fulfill by the buildness with sters.
 Set meeting with Finance and Accounting of FNB business unit for DOA approval.
 Follow up and finalizing the users access template to the PIC IT department to be distributed to the business unit users.

- Learn more about the knowledge when you want to divided your entity fram one entity become two entities.
 Get the knowledge and experience how business people communicate to give their idee on meeting assistion in the real working environment, decision akil when you showing personally discuss with the serve without your aspective busileyous.
 Improve my personal communication shill and taking decision akil when you showing personally discuss with the serve without your aspective busileyous.
 Learn to improve my initiative skill while I do my task that shready given by my supervisor 100 % to finish the task either when in that time you should give the decision and responsible it.

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| Name | : Anita Bella | | | C. Describe problems or challenges encour resolved/minimized them | ntered during the week and how you |
| Company's Name | : PT. Mitra Adiperkasa, Tbk. | Department | : Business service Management | On my 6 th and 7 th weeks of my int | ternship program I feel like I am not an intern people |
| Supervisor's | : Helyus Romaio | and the process | | responsibility of my task while it still a | here that I should give the decision and take all the dways be monitor by my supervisor. On my meeting |
| Nameand Title Working Hours | Division Manager : 08.30 - 17.30 | Report Period | : May, 4 ⁴ 2015 - May, | the meeting and present what I already | rding to DOA project my supervisor told me to lead to in front of business users. I take that chance but |
| | | Augustienes | 15 th 2015 | form the users. I also communicate wit | side me to take care of me if there are any questions h the users directly to finish my task. Here I feel like |
| Discuss an Discuss wi by the bus Set meetin Set meetin Follow up distributer Learn mon personal devel Learn too personaly laprove n personaly Learn too | e about the knowledge when yo o entities. wwiedge and experience how b session in the real working env/ y personal communication slid discuss with the wars without y improve my initiative skill wh 100 % to finish the task either 1 | ject by supervisor, er Access informati of FNB basiness undi template to the F you learned signific: a want to divided y siness people comm ronment. I and taking decisi sur supervisor basit to I do my tasit to I do my tasit to | on that wants to be fulfill for DOA approval. IC IT department to be ant knowledge, skills, or our entity fram one entity unitante to give their idea on akill when you should be you. | me and share any knowledge he have to Submitted by Name of Interna. Anita bella Date: May, 15 th 2015 | dge ingrowing breasse my supervisor always guide ans. Rend and acknowledged by Pr. MITAUTERKASA THE Or Site Supervisor Day Samper Date: May, 15 th 2015 |
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| | | Form Title | CC/031NT/BWR/2011 Interaship Biweekly Progress Report | EXTERNÍSTIP ave EXTERNÍSTIP ave CADER CINTRE C. Destribe problems or challenges encour resolved/minimized them | Form No. ICC03/INT/BWB/2011 Form Title Internation Diseady Progress Report |
| 'ame 'ompany's Name | : Anita Bella : PT. Mitra Adiperkasa, Tbk. | Department | : Business Service | On my 8 th and 9 th interaship pr | ogram, I got more knowledge about the company |
| | | | Management | process. I learn how to summarize the business unit problem. I learn how to c | issues and the action plan to solve the issue of each ommunicate with people to solve the issues. I got the |
| upervisor's famoand Title | : Helyus Romalo Division Manager | | | difficulties to analyze the GIT proce shipment process of the company. But I | ss which I don't have any knowledge about the could solve it by learn and ask the users regarding |
| Yorking Hours | : 08.30 - 17.30 | Report Period | : May, 18 th 2015 - May, 29 th 2015 | to the treatment and discuss it with my | supervisor. That task makes my analysis skill in the ny knowledge on the shipment process treatment in |
| Follow up regarding t Meeting wit treatment a Meeting wit | vincipal assignments, responsib and gather the user access as the spin off project. In the SBU fashion team regard nd make the MOM regarding th h SBU active Kids team regard firm, aid make the master dat | otherization data f ng to the spin off fr c issue from the me ng to the work instr | rom the SBU and SFU tere period, consignment cting and action plan. action for the spin off. | Submitted by | Rend and acknowledged by PT. MITH AND PERKASA TBK |

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B. Describe important aspects of the work where you learned significant knowledge, skills, or personal development

- Learn more about user access authorization treatment in the corporate and business unit of the company.
 Learn more how to summarize the issues of each meeting and follow up the action plan and connect its the related PIC.
 I could improve my knowledge and analysis skill in the retail business treatment related to the shipsmair process from the GIT tasks.
 I hnow about end to end process of SBU and SFU in MAP.

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| Name | : Auits Bella | | | |
| Name Company's Name | : Auits Bella 1 PT. Mitra Adiperkana, Thk. | Department | : Business Service Massagement | |
| | Contention and a second second | Department | | -1 -1 -2 |

- A. Describe your principal assignments, responsibilities, for the past two weeks

. .

- Meeting about Bank facility issues and Payment Tende.
 Meeting with Finance ARAP regarding to the PO.
 Meeting with Vor turn regarding to the castoner colo.
 Data migration treatment and harwhedge.
 Gather and diress the data that handled be migrate from AP, AR, and Accounting
- B. Describe important aspects of the work where you learned significant knowledge, skills, or personal development

On this work Montage Project is Go Live. I learn and unlast with the meeting environment where a t always start my days with meeting regarding to the assatage issue after go live. Every meeting 1 attack makes are learn annee to become the people who should think 10 times faster than usual to solve the issues. In every meeting 1 also need to make a minute of meeting as on yout stucks or to revise the issues that have heas payled in that time or could be pending to be discuss on the next meeting with the relation person in charge.

My ensite SPV shways give advice and direction to no to finish the tasks or even just countil with him. He shways asks to no to perform and set this a real employee. It is a chase for no to fed a real wriving life and working preserve any preparation in the real working life as an employee. Professional, keep good attitude and integrity are my personal development that is got and noted to improve.

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C. Describe problems or challenges encountered during the week and how you resolved/minimized them

To one up "a data H² works of my internabily. Mostage project is Go Live which means that the issues coming frequently than before. If acc so much small from the user regarding the problem they facing and noted to be fixed as so are as possible. I am so much question and issues that should be fixed in this time. Hence to solve the issues and ask if one by one to my supervisor. Sometime 1 should discuss and mediag with the indian project that some works that they say because of their holina accent and their speed of talking is very fast. Beskles me and my internabili partner get the task about the migration data which ishould be discuss and gather from the corporate with the consultant. But every problem on my work I take as challenges and I must solve it and take learning from every task given to me and my internabili partner. Thank you.

Quer Ju Name of intern: Anita Bella Date: June, 12ⁿ 2015



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| and the second | | | : Business Service |
| | : PT. Mitra Adiperkasa, Tbk. | Department | : Business Service |
| Company's Name | | | |
| Company's Name | | | Management |
| | : Helyus Romalo | | Management |
| Company's Name Supervisor's Nameand Title | | | Management |

- A. Describe your principal assignments, responsibilities, for the past two weeks
- Montage TT related issue after go live.
 Gathering, sommarzing, and updating the 4 major agreements from MAP to MAA.
 Sign off the date migration from consultants to the Finance and Accounting.
 Fized the template PO issue for MAP to MAA that should be sellback.
 Montage SAP unre access lasses after go life.
 Join second training from training and development division with topic "Positivity"

B. Describe important aspects of the work where you learned significant knowledge, skills, or personal development

On this week I should maintain another task which is 4 major agreements that have four part of agreement. In this task I should more professional and initiatively to ask and email to the legal department to have the apddet status. Beddet I also hould gather that tempiate PO issue from each SIU active division and check it after that give it to the finance to be process by them for the selfback treatment from MAP to MAA. In this week, the punctuality is not just the first aspect I should take care bot the accuracy of the task are also important. I stared also how to work under processor because that their mant finkthed on time and in a abort time. I should maintain my responsibility given to me as a challenge in work.

work. On June 25⁴⁴ training and development division conduct second and the last training for all inscretchip indext under MAP. Training with an interceting topic which is "pointivity" conducted for 2 hours astring from 2 general-min. It gain to many knawledge and motivation from the training and how to heprove our personal development. The trainer is very interesting and delivers the material in a good and for way. J got the material and my motivation increasing significantly to always have a positive mind. For me the training duration is very whore and V and to interde another training session from them. Thank you for all knowledge and motivation to boost anyself become a successful person in future.

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C. Describe problems or challenges encountered during the week and how you resolved/minimized them

My 12° and 13° week of my internahip, I get new knowledge about the major agreement in the retail basiness company. The problem that I face from this task is the understanding of the novaloa process from the principal to the company. But time by time I could anderstand if due to 1 get some holp from the legal department and any supervisor. I also get the problem from the selfback treatment. The task that related more to the IT system male me as little bit conduce due to 1 due 1 have any knowledge regraring to the SAS system. But I take it as a childness to adding my knowledge more about the function of SAP system. But I take it as a childness to adding my knowledge more about the function of SAP system. But I take it as a childness to adding my knowledge more about the function of SAP system process. Sometime I should work coverine to finsh my tasks. But this is a high chance for me to feel work under pressure as an employee and very beneficial as my separise and learning process for future. Work hard and always positive thinking is my key to finish all the tasks.



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On this week all of the issue related to the spin off are been finalize and reduce. I come up with my first project before montage that should be fixed which is DOA. I am first back with my first task about DOA and make the template DOA of CPO and submit it to my supervisor to be detecking and give it to the CPO to be approxes. My basicness communication shilts through email or face to face always improve in here. I learned how to be a professional person and the importance of responsibility. In run stasks of finish yet must work overtime to finish my responsibility. I learn many new thinge regarding these two projects. It will add more knowledge and develop my professionalism in finishing my tasks.

C. Describe problems or challenges encountered during the week and how you resolved/minimized them

My 14th and 15th works of internship, I don't face any problem regarding Montage project asymore due to the issue have been solve and finalize. But I am facing another problem which is DOA. Because of I have heas bany with the Mostage project and as my supervisor say that priority the Montage project first rather that the DOA which means that the DOA project been pending. I get the problem when my supervisor saysing me the lattest situat of DOA but he sold that you could refer hat the to my task should mentage have been finalize. But as always I face all of my tasks as challenge not the problems.

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 Name
 : Anits Bella

 Company's Name
 : PT. Mitra Adiperkasa, Thi.
 Department
 : Business Service
 Management : Helves Romaia Nameand Title Division Manager Working Hours : 05.30 - 17.30 Report Period : July, 13th 2015 - July, 24th

2015

- A. Describe your principal assignments, responsibilities, for the past two weeks
- Understanding the CVC project.
 Gather and compare the Sports, Golf, Chlidren, Lifestyle, and Payless sales from the JUNE 2014 and JUNE 2014 and JUNE 2014.
 Which the Sand JUNE 2015
 Working in the Ms. Exact formula to see the sales percentage of each SBU
 Minit the Sale monetpol fields into on deach SBU
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Supervisor's

B. Describe important aspects of the work where you learned significant knowledge, skills, or personal development

On these two weeks I get the new project and supervisor. I learn more about the function of the M.s. Excet while I counting the sales. The formula that I never know before, I learn from this project. I learn the percentage of the sales treatment of each store, the growth, and profitability also the productivity of each store. These management is very needed to handle the tasks and excurse yiels becomes my priority to finish the tasks. I learns the tasks and testimate of the sale treatment of the sale treatment with the sale treatment of the sale treatment with the sale treatment of the s

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C. Describe problems or challenges encountered during the week and how you resolved/minimized them

resolved/minimized them On 15th and 16th works of intereship which is my last obligatory intereship were great. I got many task from this me property. This project is different from the inst project I near The difficulties of this project arc lower than before but the task that I should lake areas are more examined and improved. I finalize the task much more using the Microsoft scele by analyze the proceedings of these layer of store alow the profitability and growth sales of each store. The problem that I face from this project is the time that radixvly trapped. But I face this problem as the challenges and I learn to overcome I. It would be my harming process and beneficial for my future work career. Because I believe aothing can be happen without a process and I have felt here. Just take all problems as a lesson and keep positive for anything happens is my life.



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